



CÔNG TY CỔ PHẦN CHO THUÊ MÁY BAY VIỆT NAM
Vietnam Aircraft Leasing Company

PIONEER, RELIABILITY AND EFFICIENCY



Vietnam Aircraft Leasing Company (VALC), established in 2007, is the first company in Vietnam engaged in selling, purchasing and leasing aircraft. Our current fleet of state-of-the-art aircraft include Airbus A321-200s and an ATR72-500.

With a view towards diversifying its business, VALC has expanded services to include aviation equipment and private aircraft leasing and has launched a consultancy service to advise customers on aircraft selection and management.

With our leading role in Vietnamese marketplace and the guided by our motto of "Pioneer, Reliability and Efficiency", we believe our services will meet the increasing demand of customers.



PURCHASING AND LEASING COMMERCIAL AIRCRAFT AND AVIATION EQUIPMENT

VALC owns a diverse, environment-friendly and modern fleet of aircraft which is flexible in type and configuration. To satisfy customers' needs, we provide different leasing services, including dry lease, sale and lease back...



ATR72-500's manufactured by Avion de Transport Regional. VALC provides the optimal short-haul aircraft to the domestic aviation market. The ATR72-500 is configured to carry from 68 to 72 passengers with the peak performance at a speed of 500km/h and a range of 1,500 km. ATR72-500 is also more economical than the previous versions in fuel efficiency.



Airbus A321-200 is famous for its great efficiency and highly competitive advantages in regional routes such as Southeast Asia and Northeast Asia markets. A321-200 is manufactured by Airbus, one of the With a capacity of up to 220 passengers, a range of 5,600 km, fuel efficiency, low maintenance cost and high commonality in its A320 family, A321-200 is the ideal aircraft for medium-range flights.

Besides the current fleet ordered from ATR and Airbus SAS, VALC is seeking opportunities to invest in narrow-body aircraft and wide-body aircraft with transcontinental range. VALC is always willing to co-operate with domestic and international airlines for expanding its fleet to meet customer's requirements.

Regarding aviation equipment, VALC currently owns an ALSIM ALX-48, which supplies a complete training cycle where ab initio students with zero hours' experiences will be trained to the level of airline-type rating standards.

CONSULTING SERVICES FOR PURCHASING, MANAGING AND LEASING AIRCRAFT

With extensive commercial, technical and legal expertise in tailored finance solutions, VALC can offer customers the following services:

1. Long-term business aircraft leasing: VALC will invest in business aircraft to lease on the customers' requirements.



2. Aircraft consulting: Advise customers in selecting aircraft, technical specification and aircraft prices.



3. Financial arrangement: Extensive experience providing tailored finance packages to our customer base.



4. Technical and legal support: Our qualified and experienced staff can assist customers with technical and legal procedures to accept, take delivery of and commission new aircraft.



5. Aircraft management : VALC, in cooperation with worldwide partners, operators, and maintenance centers, can provide complete package services for aircraft operation (including provision of pilots, cabin crew, flight permission and aircraft maintenance). These services surely can help the customers to utilize their aircraft in the best way.



6. Aircraft selling and upgrading: Support customers in trading and upgrading aircraft. In dealing with global partners, VALC guarantees that all customers' information will be held in confidential.



VALC'S PARTNERS – AIRCRAFT MANUFACTURERS



 **AIRBUS**



 **DASSAULT**
FALCON SERVICE



Mineral water
MAGNETIC

 **BOEING®**



 **EMBRAER**



BOMBARDIER
AEROSPACE



Gulfstream


Cessna
A Textron Company



VALC - YOUR "PIONEERING, RELIABLE AND EFFICIENT" PARTNER

- ▶ Providing aircraft financing solutions at lower funding cost.



- ▶ Connecting with financial institutions to support customers in funding and purchasing if required.



- ▶ Strong relationships with industry-leading aircraft manufacturers.



- ▶ Access to the most updated information of the aviation market.



- ▶ Professional staff that are experienced and expertised in specific sectors such as: aircraft financing, choices of aircraft consulting, aircraft legal and technical management consulting, contracts/agreements management, aircraft maintenance and insurance...





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